

Reengineering Healthcare Delivery

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Our Discussion Today

Overview of Global Health Status

Factors Contributing to Poor Health Outcomes



Encouraging Positive Behavior Change

Intervening and Engaging Patients

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Chronic Disease Facts



U.S. health care dollars goes to treatment of chronic disease

Percentage of deaths in South-East Asia from chronic disease

Percentage of deaths in U.S. from chronic disease

Centers for Disease Control and Prevention. http://www.cdc.gov/chronicdisease/index.htm BMJ 2013;346:f2614. http://transformativehealth.info/a-c-suite-view/patient-engagement-a-strategic-imperative-for-preventing-readmissions/ WHO: http://www.searo.who.int/entity/noncommunicable_diseases/en/



Projected Growth Projected growth in population with chronic conditions 2013–2025



Major Causes of Chronic Disease Health behaviors

Po

Tobacco Use

Excessive Alcohol Consumption



Poor Nutrition

Major Causes of Chronic Disease Health behaviors

Lack of Physical Activity

Poor Nutrition

Tobacco Use

Excessive Alcohol Consumption

http://www.cdc.gov/chronicdisease/overview/index.htm

Obesity

Diabetes

Hypertension

Heart Failure

Coronary Heart Disease

Stroke

Cancer

OSA

Arterial Fibrillation

Hyperlipidemia

Gallstones

Back Pain

Infertility

Skin Infections

Gastric Ulcers

Adherence to Quality Indicators In chronic disease

Condition	No. of Indicators	% of Recommended Care Received
Overall Care	439	54.9%
Hypertension	27	64.7%
Heart Failure	36	63.9%
COPD	20	58%
Asthma	25	53.5%
Hyperlipidemia	7	48.6%
Diabetes mellitus	13	45.4%
Peptic ulcer disease	8	32.7%
Atrial fibrillation	10	24.7%

McGlynn EA, et al. N Engl J Med 2003;348:2635-45.

Challenges Physicians Face Caring for patients with 2+ chronic conditions







The National Academies Press



Quality problems occur typically

not because of failure of goodwill, knowledge, effort or resources devoted to health care, but because of fundamental shortcomings in the way care is organized...

Trying harder will not work...Changing care systems will.

Institute of Medicine

Leading Causes of Death in 1900 Number of times you'd see a doctor







Leading Causes of Death in 2010 Many more visits towards end of life







The National Academies Press



Our current health care delivery

system, which is organized around professionals and types of institutions, grew out of a need to provide primarily acute care rather than chronic care.

This is one kind of chasm we have to cross.

The health care delivery system must be reorganized to meet the real needs of patients.

Institute of Medicine

Managing patients today





Milani RV, Bays N M. The Chronic Disease Center of Excellence: A New Paradigm for Healthcare Delivery. 2015

M = 76.2 | W = 81.1

Continuous monitoring is required





Milani RV, Bays N M. The Chronic Disease Center of Excellence: A New Paradigm for Healthcare Delivery. 2015

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Health Care Care delivery



Health of a Population Health determinants



Health Status Influencing factors

Schroeder SA. N Engl J Med 2007;357:1221-8.



Health Status Influencing factors

Behavioral Patterns

40%

Schroeder SA. N Engl J Med 2007;357:1221-8.



Genetic Predisposition

Health Status Influencing factors

Schroeder SA. N Engl J Med 2007;357:1221-8.



Social Circumstances

A Profile of Older Americans: 2013. U.S. Dept. of Health and Human Services. Valtorta N K, et al. Heart. 2016

Social Isolation

About 28% (12.1M) of noninstitutionalized older persons $(\geq 65 \text{ years})$ live alone.

Almost half of women ≥ 75 years (45%) live alone.

Associated with a 29% increase in CHD and 31% increase in stroke.

One Person Living Alone One in four American households



http://blogs.wsj.com/numbers/one-in-four-american-households-is-one-person-living-alone-1696/

Emotional Support Buffers Stressful Life Events

Number of Stressful Life Events



Rosengren A, et al. BMJ 1993;307:1102-1105.

Social Integration in Chronic Disease



Berkman LF, et al. Am J Epidemiology 1979;109:186-204.

Number of Social Connections

Pain Tolerance Predicts Human Social Network Size



Heart Failure Program Inpatient intervention



Heart Failure Program Inpatient intervention

Scores high on sodium consumption

- "Who shops for your groceries"?
- "Who prepares your meals"?
- Patient views video on importance of low sodium foods
- Individual(s) who shops for and prepares meals sent email with literature and video link



Impact of Caregiver Dietary Education on Readmission

Caregiver Watched Low-Sodium Educational Video



Readmission Rate



How Much of an Impact?

Behavioral Patterns

40%

Schroeder SA. N Engl J Med 2007;357:1221-8.

Medication Adherence Facts



Increasing the effectiveness of adherence interventions may have a far greater impact on health of the population than any improvement in specific medical treatments.



- 50% of patients with chronic disease do not take meds as prescribed
 - Increased morbidity and death
 - Estimated to cost ~ **\$100B/year**



Therapeutic Adherence Levels plummeting over time



1 month

Cognizant 20-20 insights, October 2014.

Patient Activation An incremental process

Level 1

Disengaged and overwhelmed

Individuals are passive and lack confidence. Knowledge is low, goal-orientation is weak, and adherence is poor. Their perspective: "My doctor is in charge of my health."

Level 2

Becoming aware, but still struggling

Individuals have knowledge, but large gaps remain. They believe health is largely out of their control, but can set simple goals. Their perspective: "I could be doing more."

Level 3

Taking action

Individuals have the key facts and are building selfmanagement skills. They strive for the best practice behaviors, and are goal oriented. Their perspective: "I'm part of my health care team."

Level 4

Maintaining behaviors and pushing further

Individuals have adopted new behaviors but may struggle in times of stress or change. Maintaining a healthy lifestyle is a key focus. Their perspective: "I'm my own advocate."

Increasing Level of Activation

Patient Activation Level Medication adherence in chronic disease



Increasing Patient Activation to Improve Health and Reduce Costs. Judith H. Hibbard, DrPH. Institute for Policy Research and Innovation. University of Oregon

Patient Activation Level Healthcare quality



Does Changing Behaviors Change Outcomes?

Behavioral Patterns

40%

Schroeder SA. N Engl J Med 2007;357:1221-8.

Behavioral Changes Impact on life expectancy


Benefits of Behavior Change Diabetes prevention program





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Encouraging Positive Behavior Change



Social Contagion Many health behaviors impacted through social interactions

Smoking

Eating

Exercise

Weight

Medication Adherence





The Power of Peer Influence

65,525 transactions

1,966 flights

257,000 passengers

Excluded people flying together, kids

Tests purely the effect of a stranger's choice



Time 2: Purcl Pasic base of coulds egins i.e. experiment begins

The Power of Peer Influence

On average, people purchased a movie or snack 15-16% of the time

If you saw someone next to you order something, your chances of buying something increased by 30%



Time 3A: Treated passenger buys

Aspirin Use and Cardiovascular Events in Social Networks

Women

More likely to take aspirin if a brother had been recently taking aspirin

More likely to take aspirin if a female friend recently had a CV event

Aspirin use is correlated with the health and behavior of friends and family

Strully KW, et al. Social Science and Medicine 2012;74:1125-1129.

Men

More likely to take aspirin if a male friend had recently been taking aspirin

More likely to take aspirin if a brother recently had a CV event

Smoking Cessation Impacted through social interactions

Smoking cessation appears to spread from person-to-person

Decisions to quit smoking is not done in isolation, but rather reflect choices made by groups connected to each other

People appear to act under collective pressures within niches in their social network



Smoking Cessation Impacted through social interactions

Relationship	Behavioral Impact	Requirements	Details
Spouse	67%	N/A	
Friend 1	61%	Educated subject and friend	\geq 1 year college
Friend 2	57%	Educated subject	\geq 1 year college
Friend 3	55%	Educated friend	\geq 1 year college
Friend 4	43%	Mutual friends	\longleftrightarrow
Friend 5	36%	Any friends	\rightarrow
Co-worker	34%	Small firm	≤ 6 employees
Sibling	25%	N/A	

Normative Social Influence

A type of social influence leading to conformity.

It is defined in social psychology as "the influence of other people that leads us to conform in order to be liked and accepted by them."

The power of normative social influence stems form the human identity as a social being, with a need for companionship and association.

Normative Social Influence Household energy consumption

Test effectiveness of various messages

Sample: 1,207 households in San Marcos

Message types

- Environmental
- Financial
- Social responsibility
- Information
- Descriptive norms

Delivered on door-hangers to households for 4 weeks



Why?

According to a recent telephone survey conducted by Cal State San Marcos, 77% of San Marcos residents said that they often use fans instead of air conditioning to keep cool in the summe

Using fans instead of air conditioning -San Marcos' Popular Choice!



Piease direct questions or comments to Jessica Noian at CSUSM: 760.750.3022

Normative Social Influence Household energy consumption

Daily Household Energy Consumption



Nolan J, et al. *Personality and Social Psychology Bulletin* 2008;34:913-923.

Changing Dietary Behavior Fresh fruit consumption

Approximately 80% of the population of South-East Asia do not eat sufficient quantities of fruits and vegetables.

Half a million deaths in this region are attributed to low intake of fruits and vegetables.



Changing Dietary Behavior Fresh fruit consumption

(4-6 days/week) experienced

- 4 mmHg decrease in systolic BP
- 9.0 mg/dl decrease in blood glucose



Compared to participants who never or rarely consumed fresh fruit, those consuming daily

Behavior Change Healthy food

Google Food Team and Yale Center for Customer Insights

- Wellness initiatives fail because they rely on placing too much emphasis on providing information
- Evidence from behavioral economics has shown that information rarely succeeds in changing behavior or building new habits or food choices
- Behavior often diverges from intentions
 - Self-control is taxed by any type of depletion
 - Necessity of making food decisions many times a day means we can't devote much processing power to each choice
 - Eating behaviors tend to be habit and instinct-driven

Healthy Food "Process" for employees

Google Food Team and Yale Center for Customer Insights

- Order—Sequence matters (the "privileged position")
 - Visual set: the privileged position is the first item in a pair or the middle item in a set of three
 - Auditory set: are both the first and last items
- **Defaults** Due to a bias toward the status quo and to the ease of not making a decision, defaults exert a strong pull on choices. They can make the "better" choice the easy choice.
- Accessibility People tend to eat food that is easy to see or easy to reach

Changing Dietary Behavior Fresh fruit consumption

National School Lunch Program began recommending apples to being served, to school children, however the majority of apples (> 60%) ended up in the trash, virtually untouched.

Studies have since demonstrate that apple consumption increases by more than 70% when apples were served as slices.



Lansink B, et al. Am J Prev Med 2013;44:477-480.



The Rise in Sliced Apples

U.S. Sliced Apple Consumption, Millions of Apples



Timely or Unexpected Support

Smoking Cessation Texting as a means of changing behavior

Messages tailored

- Participant's first name
- Gender
- Chosen quit date
- Top 3 reasons for quitting
- Money saved
- Person selected for social support
- Triggers for smoking (up to 5)

Abstinence Rate



Lifestyle-Focused Texts Effect on patients with coronary heart disease

A Randomized Clinical Trial

Clara K. Chow, MBBS, PhD; Julie Redfern, PhD; Graham S. Hillis, MBChB, PhD, Jay Thakkar, MBBS; Karla Santo, MBBS; Maree L. Hackett, PhD; Stephen Jan, PhD; Nicholas Graves, PhD; Laura de Keizer, BSc (Nutr); Tony Barry, BSc; Severine Bornpoint, BSc (Stats); Sandarine Stepien, MBiostat

LDL-C

Systolic BP

BMI

Physical activity (MET)

Smoking

Original Investigation. Chow CK, et al. JAMA 2015; 314:1255-1263.

-0.06	0.04
-0.06	<0.001
-0.04	<0.001
+46%	0.003
-0.39	<0.001





Chronic diseases can be biologically infectious or non-infectious, but epidemics are driven by behaviors spread through social networks.

Unhealthy behaviors are socially contagious.

Improving health and managing disease can be made contagious.

Mobile Apps Impact on health and wellbeing



It changed the way I manage or think about my health and wellbeing

http://www.statista.com/statistics/472899/impact-of-health-and-wellbeing-mobile-apps-use-in-the-uk-by-mobile-app-type/

It positively impacted my health and wellbeing

93% of Physicians Believe That Mobile Health Apps Can Improve Patient's Health

FAMILY

Helen Lippman, MJ The Journal of Family Practice

hippman@

The author reported no potential conflict of interes relevant to this article.

INSTANT

Vhich of the

lowing best

of medical apps?

I look up drug

symptoms, etc.

interactions,

during visits

I read medical

journals and

device

reference mate-

rial on a mobile

to patients with

All of the above

None. I still use

a laptop and a

"dumb" phone

chronic conditions

I "prescribe" apps

scribes your use

POLL

How apps are changing family medicine

Medical applications for smartphones and tablets are so ubiquitous that it's easy to become a victim of app overload. Here's a look at FDA-approved apps, referen apps, and apps that FPs are "prescribing."

▼ n April, hundreds of attendees at Dr. Stream said. The apps will be benefic TEDMED, a conference on medical inno- added, as long as they "are used in a wa vation, waited in line for a "smartphone contributes, to, rather than detracts from physical." Curated by Shiv Gaglani, a medical laboration between patients and physici student and an editor at the medical technol- For now, Dr. Stream and many ogy journal Medgadget, the exam involved fellow FPs use mobile devices and m 10 apps that turn an ordinary smartphone apps primarily to access reference m into a medical device (TABLE 1).1 Among them als, both in and out of the exam room. were the AliveCor Heart Monitor (pictured have begun "prescribing" apps to tech at right), which produces a one-lead EKG in patients. Still others have never used a seconds when a patient's fingers or chest are cal app, either because they prefer a d pressed against the electrodes embedded in or laptop computer to a smartphone or the back of what is essentially a phone case?; or because, as one FP put it, "I have a a pulse oximeter, and an ultrasound that can phone." capture images of the carotid arteries.1 All but one of the apps is paired with safe bet that you're going to be incre-

sound wand or otoscope. The exception is bile health (mHealth). SpiroSmart, an app that uses the phone's built-in microphone and lip reverberations to assess lung function. Shwetak Patel, PhD, Epocrates is No. 1 reference as of the University of Washington, one of its The number of medical/health apps for developers, told JFP that the accuracy of phones or tablets is difficult to pin dow SpiroSmart has been found to be within 5% mates range from 17,000 to more than of traditional spirometry results.3

While smartphone physicals are not use of smartphones and tablets. likely to be integrated into family practice for A March 2013 survey of nearly 300 some time to come, Glen Stream, MD, board clans found that 74% use smartphones chair of the American Academy of Family and 43% use them to look up drug infor Physicians, predicts that integration of some The favorite tool? A 2012 survey co of their features is not too far away. "The spi- by the University of Pennsylvania's I rometry application is an especially good one; School of Medicine to identify the be it addresses one of the top 5 chronic condi- cal apps put Epocrates at the top o tions that contribute to health care costs," (TABLE 2).⁶ Epocrates was the very

Wherever you fall on the spectrum a physical component, such as an ultra- inundated by the many manifestations

and growing.4 More is known about pl

362

THE JOURNAL OF FAMILY PRACTICE | JULY 2013 | VOL 62, NO 7

TABLE 2

2012 medical app survey identifies top 8 apps⁶

Epocrates Essentials (comprehensive clinical reference suite)
MedCalc (medical formulas, scores, scales, and classifications)
Medscape Mobile (drug and condition reference, medical news, CME courses)
DynaMed (clinical reference, updated daily)
VisualDX (visual diagnostic clinical decision support system)
Micromedex Drug Information (comprehensive information on drugs, doses, and interactions)
Skyscape (customizable repository of drug and clinical information, medical calculators, etc.)
Diagnosaurus DDx (diagnostic search tool)

TABLE 3

A sampling of apps your colleagues are prescribing

Condition	Арр		
Anxiety	Breathe2Relax Relaxation Techniques		
Headache/migraine	iHeadache		
Medication/OC management	GoodRx MedMory MyOC MyPill		
Menopause	BioDesk myPause		
Pain	WebMD Pain Coach		
Sleep problems	Sleep Diary		
Voiding	Bladder Pal iP Voiding Diary		
Weight loss	Calorie Count Lose It! MyFitnessPal		

OC, oral contraceptive

Abigail Lowther, MD, an FP at the Uni- But there are apps (myPill, for one) that do versity of Michigan in Ann Arbor, also rec- that, too. ommends apps frequently. But she typically The upside of patient apps. A smartinto the room.

timer function on their phone to remem- to an office visit, while others simply

broaches the subject only with patients who phone is ideal for keeping a symptom diary have their smartphones out when she walks because it's something that most people are never without. Anyone can use the notes func-Among the apps Dr. Lowther prescribes tion on a phone or tablet to jot down details are myPause to track menopausal symptoms about exacerbations, but those using diseaseand Bladder Pal, a voiding diary for women specific apps tend to capture more precise struggling with incontinence. She advises information. Some patients print out the inforwomen taking oral contraceptives to use the mation they've gathered and bring a hard copy ber to take a pill at the same time every day. their physician what's on their smartphone. CONTINUED

Patients Prefer Apps In chronic disease

Willing to fill a medication prescription prescribed by an MD

Willing to use an app prescribed by an MD

20 different chronic disease including cardiac, GI, respiratory, CNS and diabetes

2,000 patients with chronic disease and a smartphone















Among the tens of thousands of health apps and numerous devices, how do you decide what's effective?











) Bar

O Bar

Enables patients in self-discovery.

ar Bar

Apps create independence with profound results in lifestyle change.

Promotes engagement.



Ochsner Center for Primary 1401 Jefferson Highway, Nev
Patient
Visit the ᅙ Bar to
R Your prese
R _X APPS
 Nutrition Fitness
O Women's
Oncology
 Diabetes Medication
 Smoking
○ General Health
Physician Signature

Tell me and I forget, teach me and I may
remember, involve me and I learn.– BEN FRANKLIN



- O Wireless Scale
- Wireless Blood Pressure Monitor











iPhone



Android

Landline

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Risk Leading to Death In perspective





Hypertension Major public health concern



60%

Increase in the # of adults with HTN globally by 2025

Kearney PM, et al. Lancet 2005;365:217-223. Gaziano AB, et al. J Hypertens 2009;27:1472-1477. Source: World Health Organization. Noncommunicable Diseases in the South-East Asia Region. 2011. http://apps.searo.who.int/PDS_DOCS/B4793.pdf

10%

Percent of all global healthcare spending attributable to high blood pressure



Annual worldwide cost of hypertension

U.S. Age-adjusted Death Rates 2000-2013



Kung H-C, et al. NCHS Data Brief, Centers for Disease Control, No. 193; March 2015

All other	causes	of death	combined

-21%

Uncontrolled Hypertension

92% of participants with uncontrolledHTN in NHANES III had health insurance;86% report a regular source of care

Average number of visits to physician = 4.3 visits/year*

*Pharmacologic therapy started or intensified in only 22-38% of visits. Hyman DJ, et al, N Eng J Med 2001;345:479-486. Turchin A, et al. Hypertension 2010;56:68-74. Xu W, et al. BMJ 2015;350:1-9.


Uncontrolled Hypertension

Shorter encounter intervals associated with faster decrease in BP and earlier normalization

Increased risk of acute CV events or death if intervention delayed > 6 weeks



AHA/ASH Scientific Statement Home blood pressure monitoring

Current technology is accurate, reliable, easy to use and inexpensive

Home BP readings are

- Predictors of CV risk than office measurements
- More reproducible and show better correlation with measures of target organ damage
- Shown to improve medication adherence

nts on



Chronic Disease Care New delivery model



Milani RV, Lavie CJ. Am J Med 2015;128:337-343.



Data Management Patient generated health data



...a more comprehensive picture of ongoing patient health

...provide relevant information for preventive and chronic care management

National Learning Consortium

National Learning Consortium Advancing America's Health Ca

Patient-Generated Health Data

What are patient-generated health data?

Patient-generated health data (PGHD) are health-related data created, recorded, or gathered by or from patients (or family members or other caregivers) to help address a health concern.

biometric data
 patient-reported

PGHD include, but are not limited to:

- health history
- treatment history
- symptoms outcome measures

PGHD differ from data generated in clinical settings and through encounters with health care providers in two important ways:

- Patients, not providers, are primarily responsible for capturing or recording these data.
- Patients decide how to share or distribute these data to providers and others.

Examples of PGHD include blood glucose monitoring or blood pressure readings using home health equipment, exercise and diet tracking using a mobile application, and questionnaires such as screening, medication adherence, risk assessment, and intake.

Why are PGHD important?

PGHD supplement existing clinical data, filling in gaps in information and providing a more comprehensive picture of ongoing patient health. PGHD can:

- Provide information about how patients are doing between medical visits.
- Gather information on an ongoing basis, rather than only at one point in time.



FACT SHEET

- Provide relevant information for preventive and chronic care management.
- Improve patient safety, for example by gathering information on medications taken and allergies.

Patients already provide relevant medical information to health care providers during intake or when discussing response to treatment. Changes in a patient's condition or symptoms, which typically occur outside of a traditional medical encounter, may prompt a change in the treatment approach.

How does health IT support PGHD?

The increasing availability of patient portals makes it possible for patients to submit health information electronically:

- Patients can complete questionnaires online or send information via secure electronic messaging.
- Practices can send reminders to patients to submit data and follow up with patients as needed based on a review of the PGHD.

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Health Collaborative

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2012). Patientr Office of Policy and fealth Information itemational. tepaper april 2012.pdf

Data Management Data algorithms

and accuracy

riority (Rx-HC)	MRN **	Patient		Sex	Age	Race	Responsible Prov	ider	Last BP	Last BP Date	Ava Sv	
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	9776230	Eastman,	Mark	Male	73	White	Richard V. Milani,	MD	150 / 97	04/18/2016	150	
	9775489	Robinson,	Marcus	Male	60	Black	Michael Dunn, M	D	141/90	04/18/2016	141	
0	9776245	Baxter, Ro	onald	Male	n	White	Michael Dunn, M	D	137 / 86	04/18/2016	137	
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Cardiovascular and Mediastinum								Take at least one BP reading per week				
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This patient's Hypertension is being managed by Ochsner Digital Medicine Pharmacists based on a Collaborative Drug Therapy Management agreement signed by DUNN, MICHAEL									Maintain a low sodium diet			
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Other								1.16	1.			
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Customized data visualization tools that reduces chart time and maximizes care team efficiency





Data Management Real-time analytics are performed and stratify patients into risk groups

Start managing your healthcare onl tablet or smartphone. Ask us for you

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Hypertension Enrollment Start enrollment





Hypertension Enrollment Start enrollment

EULA sets expectations

- Data is not reviewed real time
- Patients instructed as to what to do when data suggests a possible problem
- If an emergency, call MD, go to ER, call 911
- If result seems inappropriate, repeat measurement
- Data collection requirements
- Do not allow others to use your account

Patient Characterization Onboarding

Dietary analysis Medication adherence Living circumstances Medication affordability Social network Caregiver support

Depression

Patient activation measure

Physical activity index

Health literacy

Transportation issues

Access to care

Proportion of Deaths from Cardiovascular Disease Attributed to Sodium Consumption

Excess sodium consumption account for more than 20% of CV deaths in people under age 70 in East and South-East Asia



Milani RV, Lavie CJ. Am J Med 2015;128:337-343.

Goals of the IPU in Chronic Disease Management

 Use evidence-based guidelines to achieve disease-based targets (including a focus on lifestyle)

2. Increase patient activation

Patient Online Resources

V Hypertension Digital Medicine Program

derested in Signing Up? Already Signed Up? Login to your Login to your MyOchaner Account MyOchaner Account to Begin Onboarding to View Your Progress

ested in Signing U but don't have a MyOchsner Account Register today!

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High Blood Pressure

High blood pressure, also called hypertension, occurs when the pressure inside your arteries is higher than it should be. One in three American adults has high blood pressure, and if not controlled, it can cause damage to your eyes, brain, heart, blood vessels and kidney. As a result, high blood pressure is one of the leading causes of heart attack, stroke and death. High blood pressure has no warning signs or symptoms, so monitoring your blood pressure is very important because it is the only way we can know for sure if it is under good control.

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A New Approach to **Treating High Blood** Pressure

For decades, high blood pressure has been treated in the doctor's office. Most patients will have anywhere from 2-4 doctor visits per year and the blood pressure information obtained on those visits form the basis for further treatment decisions. This method has several problems:

- 1. A small number of blood pressure
- readings.
- 2. A long period between readings for adjustments in medicine to take

place (i.e. needed changes in medication or dosing). 3. What has been called "White Coat Hypertension." This can occur in some individuals due to anxiety in coming to the doctor's office, thus leading to false high blood pressure readings.

A recent study from the Journal of the American Medical Association (JAMA) showed that monitoring blood pressure from home using a wireless blood pressure monitor resulted in more patients reaching their blood pressure goal than the standard doctor's office method. This was done using specially trained pharmacists who received the blood pressure readings automatically and called patients with any needed changes to their therapy. Patients had a high satisfaction rating for the program overall, and the resulting better blood pressure reading would lead to less strokes and heart attacks in the future.

The Ochsner Hypertension Digital Medicine Program

The Ochsner Hypertension Digital Medicine Program operates the same way. We enroll patients who need to control their high blood pressure. Patients will receive in-depth education on high blood pressure and the lifestyle changes they can make to improve their blood pressure. In addition, specially trained pharmacists receive the blood pressure readings and use this and other data to make treatment changes or medication adjustments as needed to insure good blood pressure control. Pharmacists follow the most current evidence-based guidelines to treat high blood pressure (Eighth Joint National Committee Guideline, JNC8).

Blood Pressure Medications

Taking your medicines as prescribed is important for a healthy blood pressure and keeping you healthy.

Tips to follow regarding your medication:

1. Be sure to take your blood pressure medicine every day 2. Write it down. Make a wall chart with the names of your medicines, the dose, and the time of day you need to take

them.

3. Get a pill box

of the week to help you keep track. Links to inexpensive pill boxes:

- http://www.walgreens.com/store/c/pill-organizers/ID=361563-tier3
- Download a medication reminder app to your smartphone.
- Android users: https://play.google.com/store/apps/details? id=com.montunosoftware.dosecast&hl=en

5. Ask for help.

6. Set a daily routine.

Combine your medicines with something you do at regular times like brushing your teeth or eating breakfast or dinner. Taking your medicines at the right time can become a good habit.

7. Take it with you.

Hemember to take your medicines with you when you are away from home. Bring enough of your medicine with you when you go on trips. Always put them in your carry-on luggage.

8. Refill your prescriptions on time. Reorder your prescriptions ahead of time to make sure that you never run out.

faking medicines as prescribed can help you keep a healthy blood pressure Many medicines treat high blood pressure. Your healthcare provider might have you take 1 or more medicines to control your blood pressure. Here's what to do the make sure your blood ines work best for you re is a Melong condition, so even when Take them even if you do not think they are working you feel wait, keep taking your medicine. Tell your healthcare provider about any side effects Tell your healthcare provider or pharmacist if you start taking any other prescriptions or over-the-counter medicines or dietary supplements Tell your healthcare provider if you can't pay for

Purchase a pill box that has the days of the week and times of day. Fill the pill box at the beginning

http://www.walmart.com/ip/Apex-Twice-A-Day-Pill-Organizer/14089469

Phone users: https://itunes.apple.com/us/app/pill-reminder-by-drugs.com/id453359236?mt=8

Tell family and friends about your medicine schedule so they can help remind you.

V Getting to Your Ideal Blood Desisure

Q View A-Z Navigation *

PERTENSION DIGITAL MEDICINE

Hypertension Digital Medicine

Your Ideal Blood Pressure

Getting to Your Ideal Blood

Blood Pressure Medication

Exercise and Your Blood

Program Requirements

Resources and Videos

Benefits to You

QUICK RESOURCES

I Find a Doctor

Careers

Find a Location

Program

Pressure

Pressure

Make controlling your blood pressure your you reach your goal.

cts and medicines that can help you quit ou have trouble quitting smoking on your rams to help people quit smoking.

s, whole grains, and other foods the DASH diet.

n should limit alcohol intake to 1 be beer, a 4-bunce glass of wine,

preases, your blood pressure will ire overweight, and above 30 your weight by 5 to 10 percent, lose weight, cut back on se lower-calorie foods. If you 10re tips.

to get started. Even small pressure as well as reducing attack and stroke. For all ick with your doctor before

number) by an average of 4lar exercise also helps you uces the risk of falls as well

d muscle strengthening

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ION DIGITAL MEDICINE ertension Digital Medicine

Program Your Ideal Blood Pressure Getting to Your Ideal Blood Pressure llood Pressure Medication Exercise and Your Blood

Pressure **Program Requirements** Resources and Videos

Benefits to You

VICK RESOURCES V Find a Doctor Find a Location

Careers

Medication Reminders

Automated Patient Feedback

Patients receive a monthly report card

As well as encouragement

Outcomes

Patient satisfaction

Patient activation

Blood pressure control

Reduction in Sodium Consumption

Patients Achieving Goal BP

Patient-Level Outcomes Overall satisfaction

Usual Care

Patient-Level Outcomes Overall satisfaction

- "Physician/care team has encouraged me to be actively involved with my health and wellness"
 - "I feel empowered to manage my health"
 - "Recommend Ochsner to friends and family"
 - "Health improved over last year"
 - "Educational information on managing my health was helpful"
 - "Physician/care team spent enough time with me"
 - "I had enough time to ask all my questions"

Patient-level Outcomes Activation

Mean Patient Activation

% Low Patient Activation

Summary

Health systems typically operate in only 10% of the health-determinant pie

Modest interventions impacting timely communication, social and behavioral factors, yield impressive benefits in chronic disease outcomes

Digital tools enabling multiple streams of communication and patient interactions are cost-effective in managing chronic disease

Thank You!

