



Singapore Healthcare Management 2015

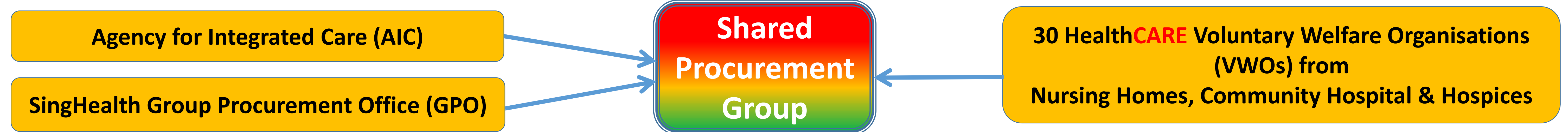


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Introduction :

In 2010, the **Shared Procurement Group** was formed through joint-collaboration of AIC, SingHealth GPO and the 30 HealthCARE institutions provide step down CARE :



Objectives :

1. Achieve **Savings** by aggregation of volume for common items
2. Increase the individual VWO's productivity by **Saving** their time on procurement matters.
3. **Sharing** of procurement knowledge, governance and good practices and among VWOs.

Result (1 July 2010 to 31 Mar 2015):

1. Cost Saving: **S\$3.8 M (10.5%)** out of \$36M spend
2. Head Count Saving: **0.3 FTE** per member per year
3. Best practice of governance procurement activities shared across the sector



Challenges: 31 VWOs who differ in Operation Processes/Procedures and demand for supplies and services

Methodology :

Shared Procurement Group



1. Alignment of Procurement Process :

AIC as Chairman, sponsor and contract owner	Committee Members to review and endorse the Procurement Strategy and approve contract on behalf of all the members	Evaluation Panel to review the Requirement, Set Evaluation Criteria, Select Vendor and Recommend for Award	GPO as Procurement Agent to source, evaluate, award and manage the contract after award
Governance Structure GPO Jointly define Operation Model, Role & Responsibilities of participating members, Shared Procurement Steering Committee and Evaluation Panel	Spend Analysis & Aggregate the Demand GPO conduct Spend Analysis for the group, market research and advise on the Procurement Strategy, set priority for Sourcing events and desired impact	Standardize the Requirement and Evaluation Criteria GPO Streamline and Standardize the Evaluation of the products which best meet the requirement of the members	Enhance and improvised tools GPO has created various tool for Quantity collation, Quarterly Spend and Compliance Reporting for 31 Nursing Homes on existing 224 items

2. Introduce Bulk Procurement items in various stages :

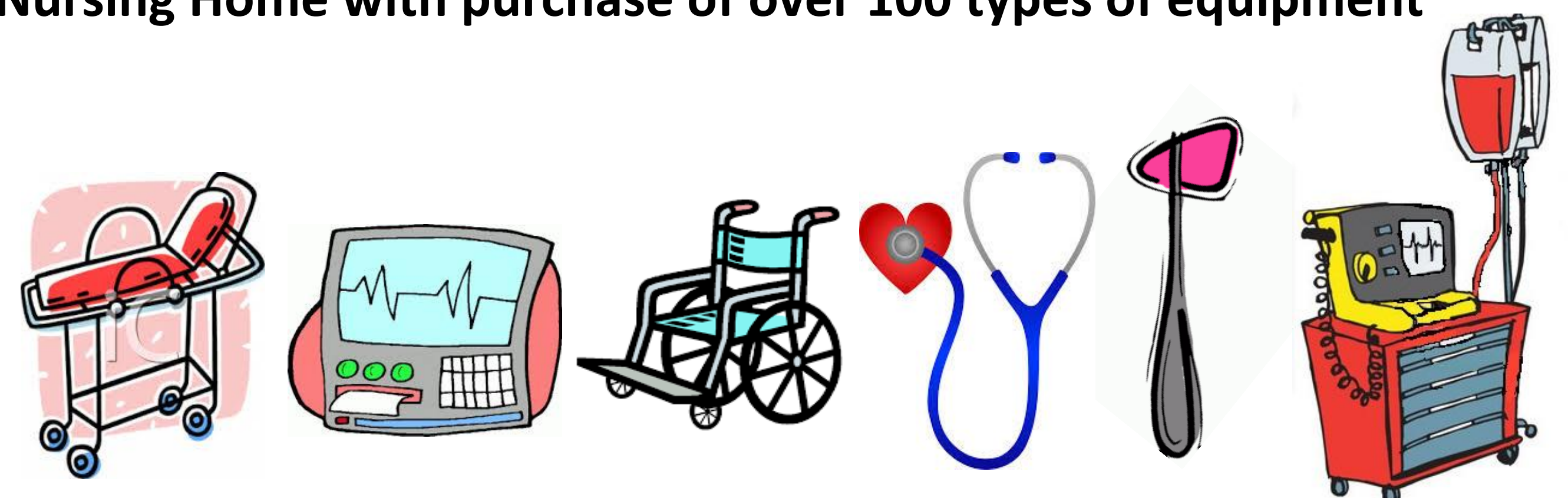
From 2010, started with Consumables



From 2012, Started the Equipment & Consumables



From 2014, support Build-Own-Lease (BOL) program for new Nursing Home with purchase of over 100 types of equipment



Shared Procurement Group

Conclusion :

Today, the Shared Procurement Group has :



The **SHARED** Procurement approach has brought about a fundamental shift in the Culture and Operational Thinking of the VWOs. The drive to reduce operational spending, streamline processes and improve productivity has helped the VWOs to **SAVE** cost and manpower, foster consistency and governance via standardisation process and enhance performance levels. This has helped the VWO-run step down care facilities to deliver better **CARE** to the residents.